





Raya Foods is a subsidiary of Raya Holding that was established In December 2016, offering a wide range of **F**rozen **F**ruits & Vegetables in both the local and international market tailoring to consumers' basic day to day necessities as well as offering new innovative food solutions that cater to consumers' needs.



OUR VISION

OUR MISSION

To become one of the top globally impacting food companies enriching consumers' lives with healthy, high quality and innovative products.

To improve consumers' lifestyles by unlocking the potential of nature and delivering the best quality food from soil to plate.

RAW MATERIALS SOURCING

We take special attention & care to ensure that we pick the best raw material needed for our production.

This is why we established Raya Agro to be Raya Foods's agriculture arm & Executor of Farm excellence to guarantee receiving the highest strawberry quality according to Raya Specs.





RAW MATERIALS SOURCING



Sourcing strawberries from ourown 400 acres



Extensive audit procedures to ensure we get the best crop for our clients.







Irrigation source is from *the River* Nile.

SOP FOR CONTRACTED FARMERS



TECHNOLOGY & PRODUCTION



Raya Foods delivers high quality frozen vegetables and fruits with the most advanced technological methods.





Our team of experts ensure that each product that makes its way to our factory is farmed to perfection and is grown into the finest produce.



Our factory is equipped with the most advanced technology processing and freezing lines to guarantee the highest quality of frozen products, including:

3 IQF Lines 3 Tomra Blizzard Laser Sorter Metal Detectors X-Ray Machine



PRODUCTION CAPACITY

RAYA FOODS PLANT STARTED PRODUCTION IN MARCH 2017 WITH **PRODUCTION CAPACITY OF 45,000 TONS/YEAR SUPPLYING FROZEN FRUITS & VEGETABLES** TO MEET LOCAL DEMAND AS WELL AS EXPORTING LOCAL PRODUCE GLOBALLY.

Raya supplies bulk produce as well as branded products under *Lazah*.

PLANTAREAHEAD COUNT20,000350SQMEmployeeOperation

PACKAGING



FOOD (4x2.5kg) (10x1kg) (6x2kg) SERVICE

RETAIL 350 gm , 400 gm & 800 gm

Choice of perfect seed for every product assured

Periodic audit & review in farms to assure product quality

MRLAnalysis

AGRICULTURE

QUALITY

ASSURANCE

Weighing & Receiving of Agro Raw Materials

Pre-cooling

Cleaning, Blanching & fruits freezing Processes to produce frozen vegetables

Confirmation on ERP System

Shipping to Customers

Quality Report

SHIPMENT

PACKAGING

Storing

Packaging

Labeling

PRODUCTION CYCI



TRACEABILITY

We ensure our customers the highest quality by conducting upstream & downstream traceability processes throughout the supply chain to guarantee delivering the best product possible.



Each batch is being tracked via on pack identification.

- •Date of production day/month/year (in full or coded) • Plant code (for products that can be produced in several plants)
- •Production line
- •Time of packaging (hours and minutes) •BBD or UBD.

Lazah, Inspired from an Arabic word that means delicious.

Lazah, a frozen vegetable brand that has been re-vamped in early 2017 and launched into the Egyptian market with an ambitious eye for exporting.

Lazah enables the average family, with efficient product range and affordable pricing; to have the best quality and taste to delight the whole family.

With a keen eye on the market, Lazah always has the drive to bring adaptable and first-hand products through its portfolio to enable consumers to enjoy their meals at ease.



LAZAH





ملوخية مفرومة Minced Molokhia















Lazah Ready is an innovative, ready & tasty food solution beyond the traditional product benefit aiming to simplify the cooking process for young people.

Lazah Ready is a new concept that provides all the cooking ingredients in one pack, ready to heat & eat.







الطبـــخ بقـــي اسهـــل - COOKING MADE SIMPLE

PRODUCTS PORTFOLIO

VEGETABLES







Spinach Minced-Leaves Cubes



Artichoke Bottom - Quarter



Broccoli $(20 \, \text{mm} - 40 \, \text{mm})/$ $(40 \,\mathrm{mm} - 60 \,\mathrm{mm})$



Green Beans Cut-Whole



FRUITS



Strawberry (Whole-Diced-Sliced-Calibrated)



Cauliflower



Broad Beans Peeled-Double Peeled

Green Peas



Sweet Corn Cobs Whole 14cm Half 7cm Kernels



Carrots Sliced - Diced



Okra (<2.5cm)/ (2.5cm - 3.5cm)/ (3.5cm - 4.5cm)/ (4.5cm - 5.5cm)/ Sliced



Customized Vegetables Mixes

Apricots





Pomegranate



Figs



Red Grapes



Peaches



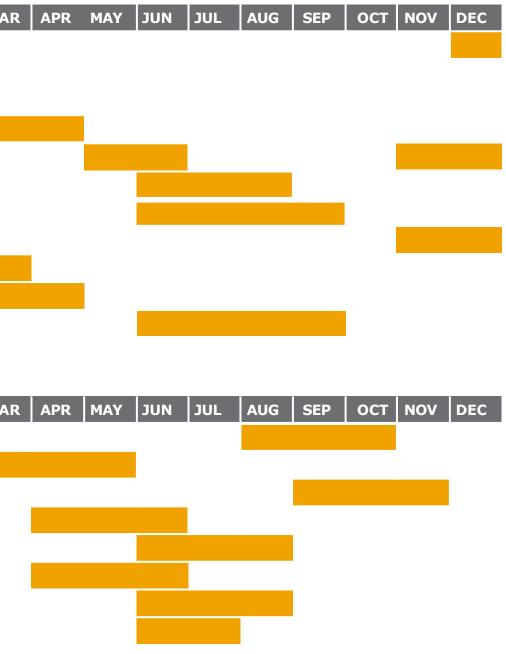
Guava



WHAT WE HAVE & WHEN WE HAVE IT

| VEGETABLES | JAN | FEB | MA |
|-------------|-----|-----|----|
| BROCCOLI | | | |
| CAULIFLOWER | | | |
| PEAS | | | |
| CARROTS | | | |
| GREEN BEANS | | | |
| OKRA | | | |
| MOLOKHIA | | | |
| SPINACH | | | |
| BROAD BEANS | | | |
| ARTICHOKES | | | |
| CORN | | | |

| FRUITS | JAN | FEB | MAR |
|--------------|-----|-----|-----|
| MANGO | | | |
| STRAWBERRIES | | | |
| POMEGRANATE | | | |
| APRICOT | | | |
| RED GRAPES | | | |
| PEACHES | | | |
| GUAVA | | | |
| FIGS | | | |





OUR FOOTPRINT

Raya Foods exports the most premium quality fruits and vegetables to the largest retailers and manufacturers in Europe, North America, GCC, Asia (China and Japan), Russia and the Middle East.

Not only limited to bulk exporting, our company has successfully partnered with some of the biggest brands to be their one stop shop, providing them with Private Label solutions. Moreover, Raya Foods has started to export its own brand Lazah in GCC & Europe with plans to penetrate more markets in the near future.

Our strength comes from valuing our partners and providing them with the highest quality of products and best service. We believe in long-term relationships that bring value to both businesses...

MARKET PENETRATION

| Canada | Turkey |
|-------------|----------------|
| USA | Italy |
| Chile | Sweden |
| Argentina | Spain |
| Uruguay | Lithuania |
| UK | Denmark |
| Belgium | Finland |
| Netherland | Czech Republic |
| France | Norway |
| Croatia | Malta |
| Cyprus | |
| Algeria | |
| Germany | |
| Poland | |
| UAE | |
| O m a n | |
| Kuwait | |
| KSA | |
| Jordan | |
| Libya | |
| Russia | |
| Japan | |
| China | |
| New Zealand | |
| Sudan | |
| Iraq | |
| | |





